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| **Image result for montsaye new logo** | BUSINESS REMOTE LEARNING PLAN – Year 10 and 11 |

**Worksheets for completing each section can be found in**

**Montsaye share point and on TEAMS.**

GCSE Bitesize <https://www.bbc.co.uk/bitesize/examspecs/zvwb382>

**KS4 Business AQA GCSE – groups 10A, 10C, 11A**

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| Term 1 Sept - Oct | Yr 10 – **Ch 1. Business in the real world**   * 1. Purpose and Nature of business   2. Business Ownership   3. Aims and Objectives      1. Financial      2. Non financial   **Assessment week**  1.4.1 Stakeholders  1.4.2 Resolving Conflict | Yr11 **– Ch 5 Marketing**  5.1 Identifying and understanding customers  5.2 Segmentation  5.3 The Purpose and methods of market research  5.4 Elements of the marketing mix  **Assessment Week inc Ch 1 - 4** |
| Term 2 Nov - Dec | * 1. Business Location   2. Business Planning   3. Expanding a business.   Yr 10 – **Ch 2 External Influences**  2.1 Technology  2.2 Ethical and Environmental  2.3 Economic environment | 5.5 Using Product and Pricing  5.6 Using Place and Promotion  Yr 11 - **Ch 6 Finance**  6.1.1 Sources of Finance  6.1.2 Calculations  6.2.1 Cash Flow  6.2.2 Calculations |
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| Term 3 Jan - Feb | 2.4 Globalisation  2.5 Legislation  2.6 The Competitive Environment  **Ch 3 – Business Operations**  3.1 Production processes  3.1.1 Adding Value  3.2 The role of Procurement | 6.3 Financial terms and Calculation  6.3.1 ARR  6.3.2 Break-Even  6.4 Analysing Financial Performance  6.4.1 Income Statement  6.4.2 Statement of Financial Position (Balance Sheet)  6.4.3 Using Profit Ratio’s |
| Term 4 Mar - April | 3.3 The Concept of quality  3.3 Good customer service  **Assessment Week**  **Ch 4 – Human Resources**  4.1 Organisational Structures  4.2 Recruitment & Selection  4.3 Motivation  4.4 Training | REVISION  Ch 1  Ch 2  Ch 3  Ch 4 |
| Term 5 May - June |  | EXAMS |
| Term 6 June - July |  | EXAMS |

**KS4 Business V Cert – groups 10C/BV1 and 11C/BV1**

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|  | Yr 10 | Yr11 |
| Term 1 Sept - Oct | Learning outcome 1: Understand entrepreneurship, business organisation and the importance of stakeholders | Unit 1 Revision  LO1  LO2  LO3  LO4  LO5 |
| Term 2 Nov - Dec | Learning outcome 2: Understand the marketing mix, market research, market types and orientation types. | **V Cert exam 26th Nov** |
| Term 3 Jan - Feb | Learning outcome 2: Understand the marketing mix, market research, market types and orientation types. | UNIT 2 Content |
| Term 4 Mar - April | Learning outcome 3: Understand operations management | Coursework |
| Term 5 May - June | Learning outcome 4: Understand customer service and internal influences on business | End of Course  EXAMS |
| Term 6 June - July | Learning outcome 5: Understand external influences on business | EXAMS |